

## PRODUCT UPDATES – MAY 2012

New Products			
Product Name	NABCA #	Units/Case	Posted price
Bloom Gin	200-028126-75	6	\$24.85
Catdaddy Spiced Moonshine	449-072948-75	6	\$29.10
Crown Royal Cask No. 16	110-011360-37	12	\$38.00
Cruzan Orange Rum	320-044536-75	12	\$9.95
DT 1967 Strathisla 40 yr Cask #1887	100-990107-75	6	\$367.05
Glen Garioch 12 yr Single Malt Scotch	100-004945-75	6	\$54.00
Grey Goose Cherry Noir Vodka	265-035934-75	6	\$29.40
High West Son of Bourye Whiskey	199-027515-75	6	\$33.30
Hot Rose Liqueur	449-074760-05	60	\$1.45
Malibu Cranberry Cherry Rum	320-042485-75	12	\$11.00
McCormick Blended Whiskey	160-024724-37	24	\$4.00
Pinnacle Cake Vodka	265-035815-05	48	\$1.25
Skinny Girl Bare Naked Vodka	403-077412-75	12	\$21.95
Skinny Girl Cucumber Vodka	403-077414-75	12	\$21.95
Skinny Girl Island Coconut Vodka	403-077413-75	12	\$21.95
Skinny Girl Tangerine Vodka	403-077415-75	12	\$21.95
Ultimat Vodka	255-035390-37	12	\$17.00
Van Gogh PB&J Vodka	265-034849-75	6	\$20.35
Whipped Jack Rum	345-045995-75	12	\$10.20
Little Black Dress Vodka	280-036821-75	12	\$13.25
Glendronach Grandeur 31 yr Single Malt	100-990150-75	2	\$655.35

### \*IMPORTANT MESSAGE\*

New RLD and order forms have been sent out. Please begin using these on May 1 and discard any old forms you may have.

You may fax your RLD and liquor orders to 1-800-332-6135, option 1. If you have troubles, you may also use our new fax number of 406-444-9918. Please note that 406-444-2933 is no longer active as of May 1.

### Pack Change

Product Name	NABCA #	Pack Size
Glenlivet 12 yr 80 pf	100-005034-37	<b>WAS: 24 pack</b> <b>NOW: 12 pack</b>

### Discontinued Items

Longrow Scotch 14 yr	100-990105-75
Genevieve Gin	225-030176-75
Sauza Strawberry Margarita in a Box	398-063509-17

### Just a Reminder...

**Weekly Orders:** Must be submitted **on-line via TAP**, emailed to [DORLiquorOrders@mt.gov](mailto:DORLiquorOrders@mt.gov), or faxed to 1-800-332-6135 by 4:00AM on your pick day,

Please submit changes **on-line via TAP**, email, or by calling Kris at 1-800-332-6135 option 2 before 11:00AM.

**No changes or additions can be made after 11:00.**

**RLD'S:** Must be received by the department by the fifth working day of each new month, **on-line via TAP**, faxed to 1-800-332-6135 Option 1 or E-mailed to [DORLiquorOrders@mt.gov](mailto:DORLiquorOrders@mt.gov)

### Price Changes

Product Name	NABCA #	Units/Case	Posted Price
360 Huckleberry Flavored Vodka	290-040656-75	12	<b>WAS: \$14.00</b> <b>NOW: \$13.95</b>
360 Grape Flavored Vodka	290-040656-75	12	<b>WAS: \$13.95</b> <b>NOW: \$16.95</b>
360 Mandarin Orange Flavored Vodka	290-041938-75	12	<b>WAS: \$13.95</b> <b>NOW: \$16.95</b>
360 Madagascar Vanilla Flavored Vodka	290-041940-75	12	<b>WAS: \$13.95</b> <b>NOW: \$16.95</b>
360 Bing Cherry Flavored Vodka	290-041941-75	12	<b>WAS: \$13.95</b> <b>NOW: \$16.95</b>
360 Sorrento Lemon Flavored Vodka	290-041467-75	12	<b>WAS: \$13.95</b> <b>NOW: \$16.95</b>
360 Georgia Peach Flavored Vodka	290-041943-75	12	<b>WAS: \$13.95</b> <b>NOW: \$16.95</b>
Arran Single Malt 14 yr	100-004132-75	6	<b>WAS: \$65.95</b> <b>NOW: \$50.70</b>
Arran 10 yr Single Malt Scotch	100-004145-75	6	<b>WAS: \$45.05</b> <b>NOW: \$35.60</b>

<b>McCormick Peach Vodka</b>	<b>290-041560-75</b>	<b>12</b>	<b>WAS: \$6.60</b>
			<b>NOW: \$7.25</b>
<b>Phillips Union Vanilla Whiskey</b>	<b>199-027538-75</b>	<b>6</b>	<b>WAS: \$17.40</b>
			<b>NOW: \$26.00</b>

## NEWS FROM THE VENDORS

**McCormick will be changing its line of McCormick Flavored Vodka from 70-proof to 60-proof. The time frame will vary on each flavor:**

Effective May 1, 2012

290-41546-75 - McCormick Orange Vodka 750ml  
 290-41560-75 - McCormick Peach Vodka 750ml  
 290-41859-75 - McCormick Apple Vodka Traveler 750ml  
 290-41860-75 - McCormick Cherry Vodka Traveler 750ml  
 290-41863-75 - McCormick Peach Vodka Traveler 750ml

Effective June 1, 2012

290-41559-75 - McCormick Citrus Vodka 750ml  
 290-41865-75 - McCormick Raspberry Vodka Traveler 750ml  
 290-41866-75 - McCormick Vanilla Vodka Traveler 750ml

Effective August 1, 2012

290-41493-75 - McCormick Watermelon Vodka 750ml

**Whistling Andy:** WHISTLING ANDY HARVEST SELECT WHISKEY 199-027449-75 – Out of stock until July.

**Diageo:** CROWN ROYAL CASK NO. 16 110-011358-75--Cask 16 **is being discontinued**. Another product with a similar taste profile, Crown XO, will be available at some point around the Holiday season. CROWN ROYAL XR 110-011285-75--The current Crown XR is being discontinued. The current Crown XR is made from the last remaining whiskies of the Waterloo Distillery. The new Crown XR, which ships in the next couple of months, will be made from the last remaining whiskies of the LaSalle Distillery. It will still be called Crown XR, it will be comprised of different whiskeys.

**Wilson Daniels:** Crystal Head Vodka 255-034126-05 - All available quantities have been depleted for this year - Montana will receive last shipment of year soon.

## Did you know?

In 2008 we started with 16 state trainers for the Let's Control It program and trained a total of 1,912 servers/sellers. In 2011 we had 467 state trainers and trained a total of 16,326 servers/sellers. In the 10 years that we have records for (2003-2012), we have trained a total of 30,254. That's pretty impressive considering the largest national training program, TIPS, has only trained 13,000 in Montana in 20 years.